



FACT SHEET - SUMMER 2024

Utah Medical Products, Inc., with particular interest in healthcare for women and their babies, develops, manufactures and markets a broad range of disposable and reusable specialty medical devices recognized by clinicians in over a hundred countries around the world as the standard for obtaining optimal long term outcomes for their patients.

PRODUCT LINE SUMMARY

Labor and Delivery

- Intran[®] Plus** Transducer-tipped intrauterine pressure catheter provides accurate, reliable contraction intensity data affecting appropriate obstetrical interventions.
- BT-Cath[®]** Balloon tamponade catheter for uterine hemorrhage provides timely, effective management of emergent bleeding following delivery or other intrauterine surgical procedures.
- Tender Touch[®]** Vacuum assisted delivery systems help provide safe operative vaginal deliveries.
- OB Accessories** Fetal and maternal monitoring tools minimize complications and simplify obstetrical procedures.

Neonatal Intensive Care

- Gesco[™]** Developmentally-friendly catheterization products include UVC/UACs, PICCs, enteral-feeding catheters, extension sets and syringes, urinary drainage system, disposable peritoneal dialysis set, and chest drainage catheters. Other specialized products include: a device for microfiltration of blood, a CSF sampling kit, and an orotracheal protection device.
- PICC-Nate[®]** Peripherally Inserted Central Catheters, designed specifically for the neonate, are packaged individually or in complete procedure trays and provide safe, continuous access for intravenous administration of medications and blood products.
- Disposa-Hood[™]** Neonatal oxygen hood simplifies maintaining a neutral thermal environment and assures precise control of oxygen flow.
- Deltran[®] Plus** One of the world's most widely used disposable blood pressure transducers is specially adapted in kit form to conserve baby's precious blood and reduce clinician exposure.

Gynecology, Urology, and Electrosurgery

- Filshie[®]** Minimally invasive female surgical contraception with the Filshie[®] Clip System, includes Filshie[®] Clips and Sterishot[®] Applicators.
- Finesse[®]** Electrosurgical system and specialized electrodes for removing pre-cancerous lesions from the cervix highlight electrosurgical products which provide superior patient outcomes and minimize total delivered cost of care.
- UtahLoop[®]**
- Epitome[®]** Electrosurgical scalpels and needles delivers precise performance with less thermal injury for faster healing and reduced pain and scarring.
- OptiMicro[™]**
- Endocurette[®]** Endometrial suction curette's patented multi-port curetting head aids physicians in accurate diagnosis of uterine abnormalities.
- TVUS/HSG-Cath[™]** Specialized catheter that facilitates ultrasonic and radiologic imaging of the uterus.
- OvaCue** A unique fertility monitor to accurately predict ovulation, assisting couples trying to conceive.
- Liberty[®]** Treats and cures incontinence in women and men using electrostimulation to strengthen pelvic floor muscles.
- Pathfinder Plus[™]** Bulb irrigation system for urological surgery provides unparalleled drainage with convenient, single-hand operation.
- Femcare[®]** Lawrence Supra-Foley[®] Suprapubic Drainage Introducers and a range of other medical devices and instruments for gynecology, urology and general surgery.

COMPANY PROFILE

| | |
|------------------------------|--|
| Incorporated | 1978 |
| Only Public Offering | 1982 |
| Manufacturing & Office Sites | Midvale, Utah; (total of 241k ft ²) Athlone, Ireland; |
| | Romsey, England; Sydney Australia; Toronto Canada |
| Website | www.utahmed.com |
| e-mail | info@utahmed.com |
| ISO 13485 Cert's No. | US11/82083, US11/82084 |
| No. of Employees (approx.) | 220 |

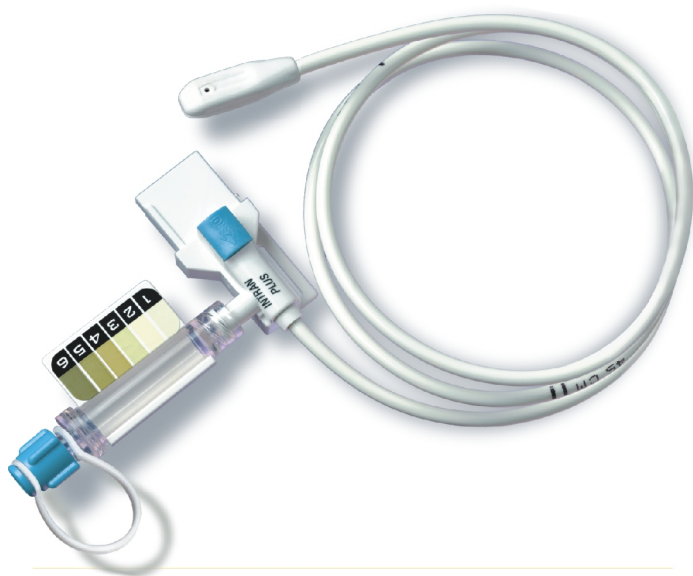


UTMD
Nasdaq Listed

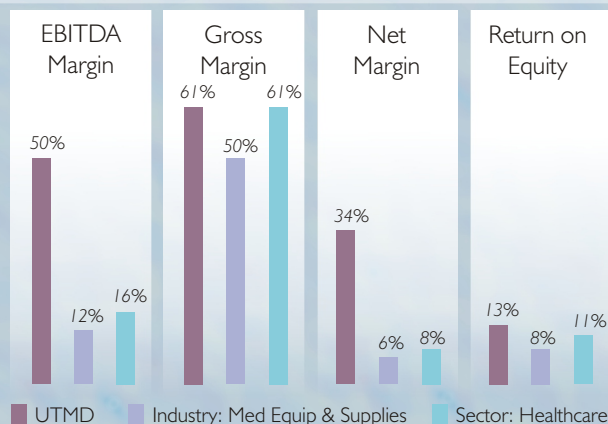
866-754-9789 ♦ 801-566-1200

INVESTMENT HIGHLIGHTS

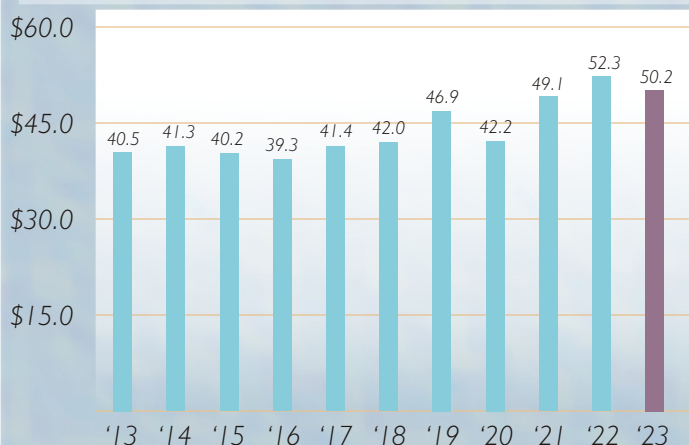
- Participates in industry with positive demographic trends
- Maintains dominant market positions in key clinical areas
- Has increased growth potential through acquisitions, and introductions of new products
- Consistently achieves superior financial results, especially cash flow and ROE



ATTRACTIVE PERFORMANCE



TOTAL CONSOLIDATED REVENUES (IN MILLIONS)



FINANCIAL PERFORMANCE

all figures in '000s except EPS

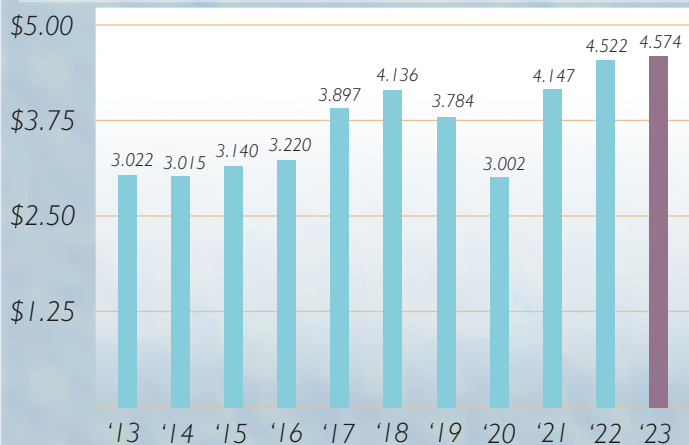
| Income Statement | 6 Months Ending | |
|--------------------|-----------------|-----------|
| | 6/30/2024 | 6/30/2023 |
| Revenues | \$21,740 | \$25,386 |
| Gross Profits | 13,018 | 15,581 |
| Operating Profits | 7,321 | 8,864 |
| Net Income | 7,409 | 8,414 |
| Earnings Per Share | \$2.070 | \$2.313 |

| Balance Sheet | 6/30/2024 | 12/31/2023 |
|----------------------|----------------|------------|
| | Current Assets | \$102,322 |
| Working Capital | 98,383 | 101,626 |
| Total Assets | 130,032 | 135,458 |
| Stockholders' Equity | 124,052 | 128,313 |
| Shares, Diluted | 3.6 MM | 3.6 MM |

STOCK INFORMATION

| | |
|-------------------------------|--------------------|
| NASDAQ Symbol | UTMD |
| 52 Week Range | \$65.62 -- \$95.77 |
| Shares Outstanding | 3.6 MM |
| Average Daily Trading Volume | 22,052 |
| No. of Shareholders (approx.) | 4,500 |
| Institutional Ownership | 74% |

ANNUAL EARNINGS PER SHARE (NON-GAAP)



For additional information, please contact Crystal Rios at 801-569-4121

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